



## The VIBE Annuity Sales Checklist

### 1) Complete registration and access: <https://vibe.amsfsg.com/Login.aspx>

- ✓ Select "Fixed Index Annuities"

### 2) Submit your Appointment Application

- ✓ Contact your licensing department at your insurance agency for carrier appointment and contracting.

### 3) Annuity Rates/Products Tab

- ✓ Explore and Find Products
- ✓ Rider Quoting Tool- Guaranteed Income Options

### 4) Request an Illustration (*Contact us or Electronically*)

- ✓ Contact the VIBE Sales Team: 225-525-8423
- ✓ [VIBE Illustration Request](#)

### 5) NAIC Product Specific Training Tab

- ✓ Identify the carrier and product you wish to write
- ✓ Copy the Product Code, if applicable
- ✓ Click the Product Specific Training link for the applicable carrier
- ✓ Follow instructions

### 6) Complete your State Annuity Training (*including Best Interest*)

- ✓ Check the required training for the state of the application
- ✓ If unsure of the state specific annuity training requirements, contact our preferred vendor RegEd at 800-334-8322 or visit [RegEd Annuities Training Platform](#)

### 7) Sales Tools

- ✓ Direct Links to each Insurance Carriers Website
- ✓ Access to client approved material for solutions available

### 8) Submit Annuity Application

- ✓ Click on "Electronic Applications"
- ✓ Click "Launch" to start Firelight e-application
- ✓ Firelight eApp Training Videos

**Call us if you have any questions!**  
**225.525.8423**